





# **Motor Vehicle Dealer Course**

The MTA Institute provides nationally accredited motor vehicle dealer training courses. In accordance with the Motor Dealers and Chattel Auctioneers Act 2014, all motor dealers (individual and corporate) must be licensed to work in Queensland.

## **Training requirements** specified by the Queensland Office of Fair Trading

Applicants must have successfully completed, or been assessed as competent, in the following modules from the Automotive Industry Retail, Service and Repair Training Package:

- AURACA101 Respond to customer needs and enquiries in an automotive workplace.
- AURSLA001 Comply with legal requirements when selling automotive products and services.
- AURAQA001 Contribute to quality work outcomes in an automotive workplace.
- AURASA102 Follow safe working practices in an automotive workplace.

- AURSCA103 Apply sales procedures in an automotive workplace.
- AURSCA010 Appraise and purchase used motor vehicles for sale.
- AURACA103 Build customer relations in an automotive workplace.
- AURSCA105 Sell automotive products and services.
- AURSCA007 Determine used motor vehicle stock requirements.

### **Course Eligibility**

Learners who are interested in undertaking this course will need to meet the following eligibility criteria:

- Currently be employed in the motor vehicle sales industry
- Be over 18 years of age.

#### **Course Delivery**

This course is delivered online using MTA Institute's Learning Management System (LMS), together with ongoing support provided by a nominated trainer. Learners will be required to complete assessment questions; provide a portfolio of work that they have completed; and obtain confirmation from their employer that all workplace standards have been met.

#### Cost

- Non-member \$1000
- Member: \$800

#### **Enrol**

For further information contact one of our friendly team members using the contact details below.

#### **MTA Institute**

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