Motor Vehicle Dealer Course

The MTA Institute provides nationally accredited motor vehicle dealer training courses. In accordance with the Motor Dealers and Chattel Auctioneers Act 2014, all motor dealers (individual and corporate) must be licensed to work in Queensland.

Training Requirements Specified By The Queensland Office Of Fair Trading

Applicants must have successfully completed, or been assessed as competent, in the following AUR12 modules from the Automotive Industry Retail, Service and Repair Training Package:

- AURSCA3007 - Determine used motor vehicle stock requirements.
- AURSCA2003 - Apply sales procedures.
- AURSCA2005 - Sell products.
- AURSLA2001 - Apply legal requirements relating to product sales.
- AURSCA3010 - Appraise and purchase used motor vehicles to supplement stock for sale.
- AURAMA4005 - Manage complex customer issues.
- AURASA2002 - Apply safe working practices in an automotive workplace.
- AURAFAM2003 - Communicate effectively in an automotive workplace.
- AURACA2001 - Establish relations with customers.

Course Eligibility

Learners who are interested in undertaking this course will need to meet the following eligibility criteria:

- Currently be employed in the motor vehicle sales industry
- Be over 18 years of age.

Course Length

Three days of college-based training, supported by additional supervised workplace practise and task completion.

Cost

- $1,030
- $935 for MTAQ members.

Enrol

For further information contact one of our friendly team members using the contact details below.