AUR31012 - Certificate III Automotive Sales (Vehicle)

This traineeship covers the skills and knowledge required to perform a range of sales-related tasks in the automotive retail, service and repair industry – predominantly tasks carried out in a new/used car dealership.

Specifically, duties will include:
• Inspecting, preparing, presenting and sales of vehicle stock.
• Providing advice relating to cash, finance, leasing and insurance arrangements with customers and distributors.
• Customer advice and sales activities.
• Complex sales activities, coordinating work and promoting the business.

Course Length
The nominal duration to complete this competency-based traineeship is 3 years full time. This duration is proportionately increased for part-time and school-based arrangements. The MTA Institute’s flexible training model takes into account the learner’s skills and knowledge acquired through previous training and experience. This may lead to a reduction in the time required to complete this apprenticeship.

Cost
$5,500 per person (inclusive of GST). Discounts may apply with the transfer of any applicable credits from the Automotive Retail, Service and Repair Training Package. Please also see the MTA Institute’s Motor Vehicle Salesperson and Motor Vehicle Dealer courses.

Enrol
For further information contact one of our friendly team members using the contact details below.

Course Commencement
Commencement usually occurs within 28 days of enrolment.